## DAVID ROBINSON

Results-driven digital operations & IT security professional, Edtech enthusiast and account manager with a proven track record of diagnosing and resolving complex tech and financial issues for user and client satisfaction in education and startups. Enthusiastic team player with strong interpersonal skills.



@ daveyatx@gmail.com & www.linkedin.com/in/davidarob & www.davidrobinson.tech

## **EXPERIENCE**

## **DIGITAL OPERATIONS SPECIALIST**

Organization Development

- Oversee customer portal administration, CRM & database (Hubspot), and Learning Management System (SuiteDash).
- Support businees development by enhancing SuiteDash landing page using HTML and CSS.
- Solved SMTP issue and implemented new marketing campaign for 10000+ prospects using drip emails in a new context.
- Improve website with Squarespace adding featured events with dynamic content

## IT SECURITY SPECIALIST & DEVOPS MANAGER

Al-driven fintech company

- Identified \$30k in cost savings through optimization, support, budgeting 30+ SaaS accounts +\$1M annual spend
- Ensured secure cloud resource access through design and implementation of group permissions across 20+ groups and 10+ projects in Google Cloud environment
- Trained 60+ new hires in collaboration with HR and cut \$20k in costs on computer provisioning by enhancing onboarding/offboarding procedures
- Improved security posture by setting up and monitoring 60+ employees via security monitoring suite including Wiz.io, Rapid7 and SentinelOne
- Integrated security into a fleet of 60+ MacBooks with automated patches, software updates, and security monitoring using Jamf Mobile Device Management

## IT DIRECTOR & DIGITAL DESIGN STEAM TEACHER

**Austin Waldorf School** 

K-12 Private Waldorf School

- Managed \$30k budget and cut costs on new computer procurement as leader of K-12 Waldorf Tech Committee and member of Admin Operations committee
- Negotiated new & emerging edtech contracts up of \$10k, such as Adobe Creative Cloud and Microsoft 365 for education
- Improved teacher retention of edtech tools by 50% with Canvas LMS video and in person training to 30+ faculty and 70+ students based on teacher and student feedback/data
- Created and taught first Computer Science/STEM 3D club at school with 20+ students and integrated 3D design/printing and robotics into the high school STEM program

## **HEAD OF DEPARTMENT & DESIGN TEACHER**

Tashkent International School

K-12 Private International Baccalaureate School

- Promoted to head of Design department in first year due to curriculum, communication and leadership skills
- Endorsed as tech leader for 90+ faculty training/support in Managebac LMS being identified as a quick tech learner
- Led campus wide hybrid learning and edtech initiative, training faculty and students in Google Classroom, Zoom, Loom

## HEAD OF DEPARTMENT & DESIGN/ROBOTICS TEACHER

Public International Baccalaureate MYP School

- Coached 14+ competitive "VEX Robotics Competition" teams, 4 advanced to world championships
- Promoted to head of Career and Technical Education department head and mentored team of 7+ teachers, focusing on edtech integration and curriculum development
- Managed department budget of \$10k and fundraised \$10k annually for competitive robotics program

#### **SKILLS**

Account Management		nt Edted	Edtech LMS Design	
Google Workspace Admin Budgeting				
Change Management Tech App Retention			App Retention	
Relation	onship Building	Contra	ects Python	
HelpDesk Jira/Confl		onfluence	ence HTML/CSS	
365	Terraform	Cloudflar	re CircleCl	

## **EDUCATION**

## **UTeach STEM Certification**

The University of Texas at Austin

**#** 2012 - 2013

# Master's in International Business & Engineering

Finmeccanica - Rome, Italy

**=** 2009 - 2010

## **B.S Mechanical Engineering**

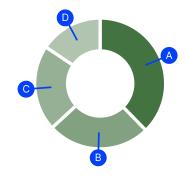
The University of Texas at Austin

**=** 2004 - 2009

## LANGUAGES

English	Native	••••
Italian	Proficient	••••
Spanish	Intermediate	••••
French	Beginner	• • • • •

## **INTERESTS**



- A Problem solving
- B Learning new technologies
- Collaborative projects
- Playing and designing board games